

**INSTITUTE OF COOPERATIVE MANAGEMENT,
HYDERABAD**

**TRAINING PROGRAMME ON BUSINESS DEVELOPMENT PLAN FOR
CEO's OF PACS, under SOFTCOB Assistance, NABARD**

07th to 09th JANUARY 2025

DAY TO DAY SCHEDULE

Day	Time	Sessions	SUBJECT	FACULTY
Day 1	9.30Am to 10Am		Registration INAUGURATION-INTROUDCTION & EXPECTATIONS	Mr. Shyam Kumar, Deputy Director ICM Hyd
	10 Am to 11.30Am	I	Know your Society and Environment	Mr. Shyam Kumar, Deputy Director
	11.30Am to 3.30Pm	II-III	Profit Planning and BDP- Need and Strategies	Mr. Shyam Kumar, Deputy Director
	3.30 Pm to 5.00Pm	IV	Resource Mobilization – Augmentation of share Capital	Guest Faculty
Day 2	10.00 Am to 1.00Pm	I & II	Opportunities for Development of Resources – Short Term Loans & Long Term	Guest Faculty
	2.00 Pm to 5Pm	III & IV	Non-credit and Non- Fund Business	Mr. Shyam Kumar, Deputy Director
Day 3	9.00 AM to 10.30 AM	I	Prudential Norms and their implications on Profitability	Guest Faculty
	10.30 AM to 12 PM	II	NPA and Recovery Management	
	12PM to 1.30 PM	III	Preparation and Presentation of BDP	Mr. Shyam Kumar, Deputy Director
	2.00 PM to 3.15 PM	IV	Programme Evaluation, Valediction	Mr. Shyam Kumar, Deputy Director

INSTITUTE OF COOPERATIVE MANAGEMENT: HYDERABAD
Three Days Training Programme on
Business Development Plan for Chief Executive Officers of PACS under Softcob
from 07th -09th January 2025

List of Participants

S.No	Name of the Participants	Design.	Place of the PACS	Category	Mobile Number	Aadhar Number
1	BANDA MADHU	C.E.O	PACS, Shivampet, Medak Dist.	BC	9848689834	387288343335
2	MD.AMER ALI	C.E.O	PACS, Fareedpur, Medak Dist.	BC	9182980573	681089979535
3	MD. HAFEEZ	C.E.O	PACS, Regode, Medak Dist.	BC	9441125773	829983780036
4	R.SREEKANTH	C.E.O	PACS, Nagapur, Medak Dist.	BC	9533608581	331054245605
5	P.SHIVA GOUD	C.E.O/ Secretary	PACS, Alldurg, Medak Dist.	BC	9390322155	361733345216
6	B.POCHIAIAH	C.E.O/ Secretary	PACS, Somakkapet, Medak Dist.	BC	8985995248	728553004454
7	P.NARSIMLU	C.E.O/ Secretary	PACS, Ramayanpet, Medak Dist.	BC	9989601999	954778761513
8	U.RAVINDER	C.E.O/ Secretary	PACS, Shankarampet, Medak Dist.	BC	9490664262	323905412797
9	T.NAVEEN KUMAR	Secretary	PACS, Papannapet, Medak Dist.	BC	9705208456	391530145032
10	R.SRIKANTH	Secretary	PACS. Machavaram, Medak Dist.	BC	9542570031	611029742742
11	CH.DINESH	Secretary	PACS, Toopran, Medak Dist.	BC	9177330566	353254482514
12	K.SAIKIRAN	Secretary	PACS, Medak, Medak Dist.	BC	9110784683	437944383580
13	K.SATYANARAYANA	Staff Assistant	PACS, Shankarampet, Medak Dist.	BC	9440578775	445179941165
14	M.MOHAN	C.E.O	PACS, Dubbak, Siddipet Dist.	BC	9640397739	512743623520
15	B.SRIDHAR	C.E.O	PACS, Reborthy, Siddipet Dist.	BC	9010226645	441199309999
16	M.MALLIKARJUN	C.E.O/ Secretary	PACS, Koheda, Siddipet Dist.	BC	7702700571	976545700467
17	P.MALLESHAM	Secretary	PACS, Doulthabad, Siddipet Dist.	BC	9849517418	855109642109
18	CH.RAMESH BABU	Secretary	PACS, Mulugu, Siddipet Dist.	SC	9502117612	348602805859
19	P.BALAJIAH	Secretary	PACS, Gajwel, Siddipet Dist.	SC	8919998615	570090933737
20	M.JITENDAR REDDY	Secretary	PACS, Wargal, Siddipet Dist.	OC	9492653821	337291524266